

EFFECT OF TAX INCREASE AND
PREVENTION RECONCILIATION
ACT OF 2005 ON IRS OFFER
IN COMPROMISE PROGRAM

2007

Effect of Tax Increase and Prevention Reconciliation Act of 2005 On IRS Offer in Compromise Program

Executive Summary

The Tax Increase and Prevention Reconciliation Act (TIPRA) of 2005 was enacted on May 17, 2006. This act included a provision which required that taxpayers seeking to compromise their tax liabilities include a nonrefundable 20 percent payment along with lump-sum offers. The National Taxpayer Advocate believed that this legislation would have a “chilling” effect on taxpayers wishing to submit such offers. To test this hypothesis, she requested a study to estimate the effects of TIPRA on the IRS offer in compromise program.

TIPRA allows the IRS to waive the partial payment requirement for low income taxpayers. The initial income threshold used by the IRS to identify low income taxpayers included taxpayers living at or below the federal poverty level. Prior to the implementation of TIPRA, the IRS used this threshold to determine taxpayer eligibility for a waiver of the user fee required for the submission of an offer in compromise (OIC). The IRS has recently redefined low income taxpayers for this purpose as those whose income is at or below 250 percent of the federal poverty level.

This Taxpayer Advocate Service study was conducted using data obtained from a sample of closed, accepted offers from the two IRS campuses responsible for processing these cases.¹ Data from these sample cases were collected and tabulated to provide information on the source of offer funds, the availability of the 20 percent TIPRA payment, and the size of the offer, in addition to a variety of data on taxpayers’ income and assets. In addition to providing basic data on all sampled taxpayers, this report focuses on stratifying the data by two groups of taxpayers: those taxpayers with income above the poverty level but not exceeding 250 percent of the poverty level, and those taxpayers with income above 250 percent of the poverty level. More in-depth data was not provided on the group of taxpayers with incomes below the federal poverty level because this group was automatically eligible for the waiver of the 20 percent payment.

The most significant conclusions from this study appear below:

- Taxpayers with incomes above the poverty level or even with incomes above 250 percent of the poverty level are not significantly more likely to be able to afford the 20 percent TIPRA payment than those taxpayers with incomes at, or below, the poverty level.

¹ TAS sincerely appreciates the cooperation of the Small Business/Self Employed (SB/SE) Operating Division, which provided TAS access to these closed, accepted offer in compromise cases at the Memphis and Brookhaven campuses.

- The most common source of offer funds is family and friends. It is unlikely that these third parties will provide funds for an offer since they are likely to forfeit 20 percent of the offered amount without compromising the liability for the taxpayer.
- Only half of the sample taxpayers below the poverty level are currently receiving waivers of the offer in compromise submission user fee. This finding suggests that some taxpayers eligible for a waiver of the 20 percent TIPRA payment will not be afforded this opportunity.²

Additionally, IRS offer receipts have, in fact, declined by about 21 percent from fiscal year (FY) 2006 to FY 2007. This decrease suggests that TIPRA may indeed have a “chilling” effect on the number of offer submissions. To address these issues, the National Taxpayer Advocate included the repeal of the 20 percent TIPRA payment as a legislative recommendation in her 2006 Annual Report to Congress.

Background

Section 7122 of the Internal Revenue Code (IRC) authorizes the IRS to compromise tax liabilities. The most common reason that the IRS compromises tax liabilities is because of doubt that the taxpayer has sufficient assets or income to satisfy the tax liability during the collection statute. Although by accepting an offer in compromise, the IRS is conceding the collection of the full amount of tax, penalties, and interest, studies have shown that the acceptance of offers is actually beneficial to the IRS as well as to the taxpayer. An IRS study of offers submitted from 1998 through 2003 showed that in 44 percent of the offers rejected by the IRS, only half of the amounts offered by taxpayers had been collected.³

Doubt as to collectibility offers may be submitted with a deposit of money to express the taxpayer’s good faith in submitting the offer, although prior to the enactment of the TIPRA legislation this practice was not encouraged because of the administrative burden on the IRS. Prior to the implementation of TIPRA, any deposit was held by the IRS pending its decision to accept or reject the offer. In the event of the offer’s rejection by the IRS, the offer deposit was returned to the taxpayer. Under the new law imposed by TIPRA, a lump-sum offer, one made in five or fewer installments, must include a payment of 20 percent of the amount offered. Other offers, called “periodic payment” offers, must be accompanied by a payment of the first proposed installment amount and these payments must continue

² Alternatively, some taxpayers may not obtain a waiver as a result of “procedural” or “lazy” noncompliance in which either administrative complexity is a hurdle or taxpayers are unwilling or unable to satisfy the requirements. For more information about types of noncompliance, see Les Book, *The Poor and Tax Compliance: One Size Does Not Fit All*, 51 Kan. L. Rev. 1145 (2003), citing, Robert Kidder & Craig McEwen, *Taxpaying Behavior in Social Context: A Tentative Typology of Tax Compliance and Noncompliance*, 2 Taxpayer Compliance 57 (1989).

³ IRS Offers in Compromise Program, *Analysis of Various Aspects of the OIC Program* 11 (Sept. 2004). The study also concluded:

- The IRS eventually collected less than 80 percent of what individual taxpayers were offering in 54 percent of the OICs that it rejected and in 66 percent of the OICs that it returned after acceptance for processing.
- The IRS collected nothing from individual taxpayers in 21 percent of the OICs that it rejected and in 37 percent of the OICs that it returned after acceptance for processing. The IRS collected nothing from business taxpayers in 46 percent of the OICs that it rejected and in 60 percent of the OICs that it returned after acceptance for processing.

until the IRS determines if the offer is acceptable or until the offer is withdrawn by the taxpayer. Under the law imposed by TIPRA, neither the 20 percent payment nor the periodic payments are refundable to the taxpayer. Of course, if the IRS accepts the offer, these amounts are deemed to be part of the offered amount; however, if the IRS rejects or returns the offer, the amounts are applied to the underlying liability, with the remaining amount still due from the taxpayer.⁴ This is a difficult and precarious position for the taxpayer, as the funds offered may be borrowed and will have to be repaid in addition to the uncompromised liability, or the funds may be a gift given for the purpose of the offer, but now forfeited under the TIPRA rules without accomplishing the intent of the party providing the funds. The fact that the IRS accepts less than one-quarter of all offers makes this collection alternative especially risky for taxpayers.

Both TIPRA and user fee regulations permit the IRS to exempt low income taxpayers from the user fee and 20 percent payment requirements. The IRS initially defined low income taxpayers as those with income at or below the federal poverty level. However, the IRS has recently redefined low income as those taxpayers with income at or below 250 percent of the federal poverty levels.

⁴ For offers deemed non-processable by the IRS, the user fee is returned to the taxpayer, but the partial payment is applied to the taxpayer's liability.

Introduction

The National Taxpayer Advocate requested a study to estimate the impact of TIPRA legislation on the ability of taxpayers to receive consideration of acceptable offers to compromise tax liabilities. The study was designed to examine the likely effects of TIPRA legislation on the IRS offer in compromise program. Specifically, the study explored a sample of closed offers that the IRS had accepted to determine the offer type and amount and to compare this information to taxpayer income, assets, and tax liability characteristics. Of most importance was the determination of whether the taxpayer had the ability to make the 20 percent partial payment and the source of funds for the offer, as these factors are most pertinent to the effect of TIPRA on taxpayers' ability to submit viable offers to compromise their tax liabilities.

This study was conducted in cooperation with the IRS's Small Business/Self-Employed (SB/SE) Operating Division. SB/SE personnel allowed TAS employees to review a sample of closed, accepted offers in both the Brookhaven and Memphis campuses, providing over 400 such offers for review.

In light of the waiver available for low income taxpayers to be exempted from the TIPRA user fee, the study results have also been stratified by whether the taxpayer submitting the offer had income at or below the poverty level, at or below 250 percent of the poverty level, or above the 250 percent of poverty level threshold. Some of the results of this study have already appeared in the National Taxpayer Advocate's 2006 Annual Report to Congress.⁵ However, this report contains a more comprehensive summary of all findings from the study.

Methodology

SB/SE agreed to make a sample of closed, accepted offers available for TAS personnel to review. Since offer in compromise case closing operations have been consolidated into the Brookhaven and Memphis campuses, SB/SE provided sample offer cases for review at each campus. For an attribute sample with a margin of plus or minus five percent at the 95 percent confidence level, an overall sample of about 400 cases was required.⁶ The sample was split between the Brookhaven and the Memphis campuses. It included both field and centralized offer cases and was extracted from cases that were being prepared for shipment to the Federal Records Center. Ultimately, the final sample contained 414 cases, 210 from Brookhaven and 204 from Memphis. A data collection instrument (DCI) was developed to capture the necessary data. The DCI was developed by examining the goals of the study and working with a TAS attorney advisor and other TAS employees with significant Collection and offer in compromise experience. The following items were included on the DCI: function working offer (field, COIC, Appeals), initial amount offered, final amount offered,

⁵ National Taxpayer Advocate 2006 Annual Report to Congress 515-516.

⁶ An attribute sample is designed to provide percentages of counts for sampled items or "attributes" within the specified margin, but for variable data such as dollar amounts, the margin may be larger (than the five percent for the attributes) because of the greater variability of such data.

type of entity making offer, type of offer (cash or deferred), source of funding, gross and net monthly income, future income, net assets, liquid assets, family size, presence of user fee waiver, evidence of special circumstances, and availability of the 20 percent offer payment. The DCIs were completed in September 2006, for offers accepted by the IRS in the months preceding the effective date of the TIPRA changes. The DCIs were completed by two TAS analysts, one in Brookhaven and one in Memphis. Both the Brookhaven and Memphis DCIs were intended to be completed on machine scannable forms; however, the Brookhaven DCIs were never received by the analyst, and this data was collected on an identical spreadsheet template. The Brookhaven and Memphis data were combined prior to final analysis. TAS Research assisted in the DCI design and performed all of the subsequent statistical analysis.

Limitations

An ideal sample would have been constituted from all offers accepted by the IRS over an extended period of time (*i.e.*, six months to a year); however, administrative processing of closed offers made such a sample prohibitive. Closed offer cases are boxed and shipped to the Federal Records Center as sufficient volumes accumulate. To construct a random sample from cases closed over an extended period of time would have involved ordering and finding about 400 different boxes from the FRC. Accordingly, the cases were sampled from the supply of offers available at each campus prior to their shipment to the FRC. To our knowledge, no systematic bias occurred in the extraction of the sample cases by SB/SE.

Another limitation of this study is that the TAS review presumed that the offer terms of the sample cases would be the same type of terms as those offers submitted after the effective date of the TIPRA legislation. The TAS study only examined the terms of the offer, as accepted, to determine the ability to make the required 20 percent TIPRA payment. TAS did not analyze whether the taxpayer could afford the TIPRA payment requirements, had the offer have been submitted with different terms.

Findings

The significant findings from this study appear in the following section. A complete list of all findings can be found in Appendices A, B, and C. Specifically, Appendix A contains the attribute percentages and mean and median confidence intervals for each of the study items for the sample as a whole. Appendix B contains the attribute percentages, means, and confidence intervals for each of the sample strata. Appendix C contains the medians and confidence intervals for each of the sample strata. As mentioned earlier, in addition to the presentation of the significant findings for all sample cases, separate breakouts are also shown for those offers submitted by taxpayers with income between 100 percent and 250 percent of the poverty level and those taxpayers with income above 250 percent of the poverty level, since these taxpayers would not have been eligible for a low income waiver of TIPRA's partial payment requirements.

When considering the entire sample, over 71 percent of the offers were cash offers, and would require a 20 percent payment under TIPRA. The median accepted offer amount was over \$5,000, while the average amount was over \$13,000. The median net monthly income was slightly over \$650 with the average amount about \$1,000 higher. The median future income was zero, suggesting that requiring many taxpayers to pay with future income may be unrealistic. Nevertheless, the average amount was over \$8,000. Similarly, the median net assets were only about \$2,500, while the average amount was over \$10,000. As indicated in the following table, in over half of the cases reviewed, the source of the offered funds was the taxpayer's family or friends, with about 10 percent more of the offers funded from sources from which the 20 percent TIPRA payment could not be readily obtained.⁷

TABLE 2.3.1, Sources Of Offer In Compromise Funds

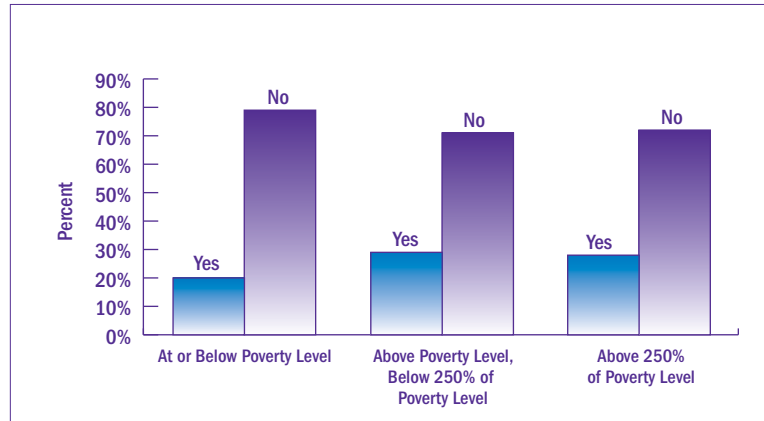
Category	Number	Percent	Margin (+/-)
Family/Friends	232	56.0%	4.8%
Commercial Loan	24	5.8%	2.3%
IRA/401K	9	2.2%	1.4%
Unsecured Credit	5	1.2%	1.1%
Property Sale	10	2.4%	1.5%
Current Income or Wages	123	29.7%	4.4%
Other	7	1.7%	1.2%
None	18	4.3%	2.0%
Total*	414		

*Total Sample Cases. Question allowed multiple responses.

Ultimately, the review of the financial information contained in the case file determined that in about 70 percent of the offers, the 20 percent TIPRA payment was not available.⁸ Moreover, as the following chart illustrates, the inability to provide the 20 percent offer payment is almost as common in the higher income ranges.

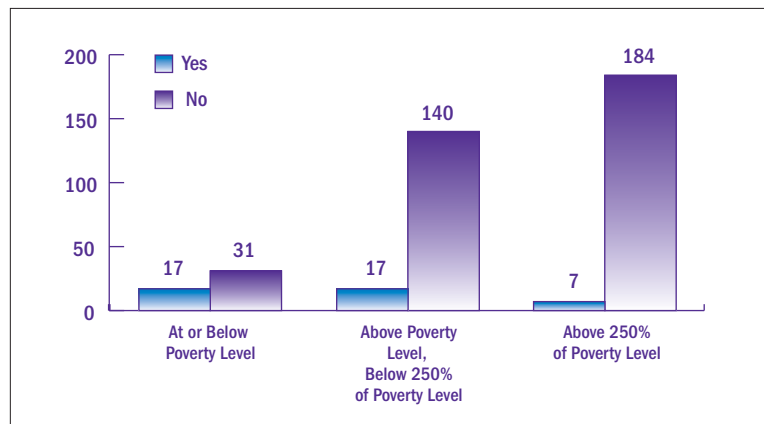
⁷ Funds from a commercial loan, liquidation of an IRA or other retirement account, and the sale of property are not readily available for a taxpayer's use and obtaining funds from these sources may impose significant burden on the taxpayer.

⁸ For purposes of the study, "liquid assets" included assets that could be liquidated and used for the TIPRA payment (e.g., cash, bank accounts, certificates of deposit, stock and securities) without incurring significant costs. For example, IRAs were excluded because a ten percent additional tax on early distributions applies to early withdrawals. The availability of the 20 percent TIPRA payment was based on the source of the offered funds and on whether the taxpayer's financial statement showed liquid assets that could be used to make the TIPRA payment. If the taxpayer indicated a personal source for the offer, or if the provided financial information showed the ability to make the payment, the 20 percent TIPRA payment was considered to be available. Otherwise the payment was considered to be not available. In the instance of deferred offers, if either the taxpayer's liquid assets or the analysis of the monthly income and expenses showed the ability to make the required TIPRA installment payments, the taxpayer was determined to be able to meet the TIPRA payment requirements.

CHART 2.3.2, Availability of 20 Percent TIPRA Payment

Eighty-eight percent of the sampled cases were from taxpayers with incomes above the poverty level.⁹ Nearly 50 percent of the sample cases were from taxpayers with income above 250 percent of the federal poverty level, who would not be eligible for a waiver of the TIPRA 20 percent payment.

Since taxpayers with incomes at or below the poverty level are exempt from the 20 percent payment requirement, these sample cases will not be discussed in further detail. However, as shown in the following chart, it is interesting to note that the fee waiver for the user fee was present in less than half of these cases.¹⁰ The likelihood of the user fee being waived decreased progressively as the income strata rose.

CHART 2.3.3, OIC Fee Waivers

⁹ Poverty level was determined from the 2006 Federal Health and Human Services guidelines according to family size.

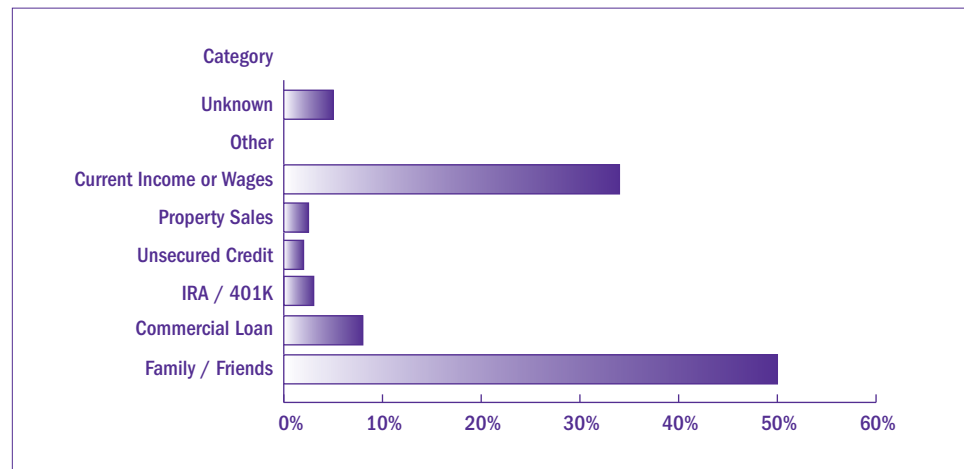
¹⁰ The upper bound of the 95 percent confidence interval for fee waivers present was 48.9 percent.

The following sections of this report will discuss the findings for the two groups of taxpayers whose ability to submit offers is most at risk from the new TIPRA legislation: taxpayers with income above 250 percent of the poverty level and taxpayers with income below 250 percent of poverty level, but above the base poverty level.

Incomes above 250 percent of Poverty Level

Over 60 percent of this income group submitted cash offers. The median accepted offer amount for taxpayers with incomes higher than 250 percent of the poverty level was over \$10,000, with the average accepted offer amount at nearly \$25,000. These taxpayers had similar average and median net monthly incomes at \$2,490 and \$2,269, respectively. The median future income for this group was \$3,264, while the average was over \$11,500. The median net assets were over \$4,000, while the average amount was over \$19,000. However, the liquid median assets were less than \$150 with the average amount at slightly over \$1,300. As with the sample as a whole, the primary source of funding for this group's offers was family and friends. As indicated in the following chart, this source was primary for nearly half of the offers.

CHART 2.3.4, Sources of Offer Funding



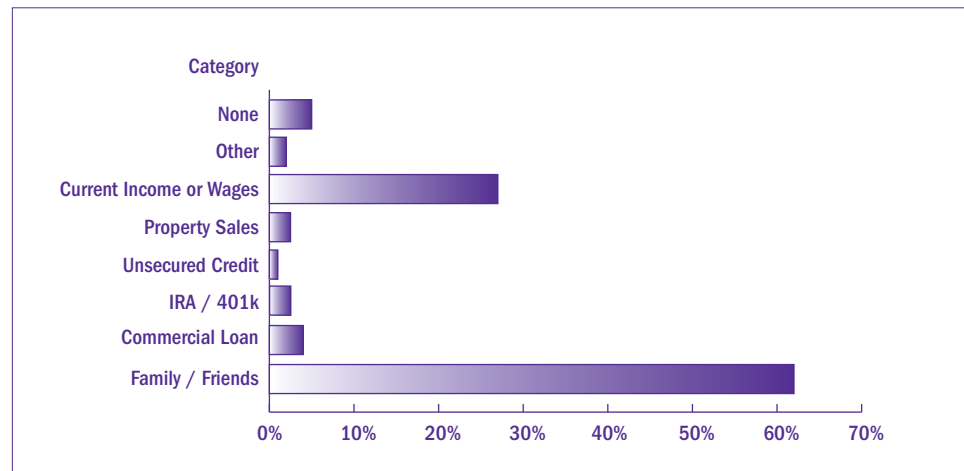
Similar to each of the other income groups, the ability to provide the required 20 percent TIPRA payment was not present in about 70 percent of the cases.

Incomes Above Poverty Level and Below 250 percent of Poverty Level

Nearly three-fourths of this income group submitted cash offers. The median accepted offer amount for taxpayers with incomes above poverty level, but below 250 percent of the poverty level, was about \$3,700 with the average accepted offer amount at nearly \$6,900. The median net monthly income for these taxpayers was less than \$100, while the average net monthly income was over \$1,000. The median future income for this group was zero, while the average amount was under \$2,000. The median net assets were less than

\$2,000, while the average amount was over \$5,500. However, the liquid median assets were only \$100 with the average amount at less than \$500. Again, family and friends were the primary source of funding for this group's offers. As the chart below indicates, this source was cited for almost 60 percent of the offers.

CHART 2.3.5, Sources of Offer Funds



This group's ability to provide the required 20 percent TIPRA payment was also not present in about 70 percent of the cases.

Conclusions

Taxpayers with incomes above the poverty level are not significantly more likely to be able to afford the 20 percent TIPRA payment than those with incomes at, or below, the poverty level.

The most common source of offer funds is family and friends. It is unlikely that these third parties will provide funds for an offer since they are likely to forfeit 20 percent of the offered amount without compromising the liability for the taxpayer.

Although taxpayers in the higher income groups are more likely to have a higher value of assets, their liquid assets are still quite limited, reinforcing the concern that even these more affluent taxpayers will have difficulty submitting offers.

Less than half of the sample taxpayers below the poverty level are currently receiving waivers of the offer in compromise submission user fee. This fact suggests that some taxpayers eligible for waiver of the 20 percent TIPRA payment will not be afforded this opportunity.¹¹

IRS offer receipts have, in fact, declined by 21 percent from FY 2006 to FY 2007.¹²

Recommendations

The National Taxpayer Advocate submitted comprehensive recommendations for legislative changes affecting OICs in her recent 2006 Annual Report to Congress. These recommendations are reprinted below:

Modify Internal Revenue Code § 7122(c) so that taxpayers are not required to include a partial payment with “lump-sum” offer applications.

Alternatively, modify the OIC rules as follows:

1. Provide taxpayers with the right to appeal to the IRS Appeals function the IRS’s decision to return an OIC before or after accepting it for processing. The IRS could use the existing Collection Appeals Process, which allows it to review appeals in just five days.
2. Provide an exception to the partial payment requirement for taxpayers who do not have immediate access to current income and liquid assets that could be used to fund an offer without incurring significant costs (*e.g.*, taxable income or penalties resulting from the withdrawal of assets from a qualified retirement plan). For those taxpayers who have immediate access to such funds, the partial payment requirement should be 20 percent (for lump-sum offers) of any current income and liquid assets that could be disposed of immediately without significant cost.
3. Apply the low income exception in cases where payment of the combined OIC user fee and partial payment (or borrowing for such payments) would cause an economic hardship.¹³

¹¹ Alternatively, some taxpayers may not obtain a waiver as a result of “procedural” or “lazy” noncompliance in which either administrative complexity is a hurdle or taxpayers are unwilling or unable to satisfy the requirements. For more information about types of noncompliance, see Les Book, *The Poor and Tax Compliance: One Size Does Not Fit All*, 51 Kan. L. Rev. 1145 (2003), citing Robert Kidder & Craig McEwen, *Taxpaying Behavior in Social Context: A Tentative Typology of Tax Compliance and Noncompliance*, 2 Taxpayer Compliance 57 (1989).

¹² SB/SE Collection Activity Report No. 5000-108 (Oct. 1, 2007)

¹³ National Taxpayer Advocate 2006 Annual Report to Congress 519.

Appendix A – OIC Sample Results (not stratified by income)¹⁴

Where was offer worked?

Category	Number	Percent	Margin (+/-)
Field	240	58.0%	4.8%
COIC	139	33.6%	4.5%
Appeals	35	8.5%	2.7%
Total	414		

Entity or individual?

Category	Number	Percent	Margin (+/-)
Individual*	394	95.9%	1.9%
Entity	17	4.1%	1.9%
Total	411		

*Includes TFRP (Trust Fund Recovery Penalty)

Type of Offer

Category	Number	Percent	Margin (+/-)
Cash	285	71.3%	4.4%
Deferred	115	28.8%	4.4%
Total	400		

Source of Funding

Category	Number	Percent	Margin (+/-)
Family / Friends	232	56.0%	4.8%
Commercial Loan	24	5.8%	2.3%
IRA / 401K	9	2.2%	1.4%
Unsecured Credit	5	1.2%	1.1%
Property Sale	10	2.4%	1.5%
Current Income or Wages	123	29.7%	4.4%
Other	7	1.7%	1.2%
None	18	4.3%	2.0%
Total*	414		

*Total Sample Cases. Question allowed multiple responses.

¹⁴ Totals may not add up to 100 percent due to rounding.

Sample Characteristics

	Mean	Lower Limit	Upper Limit	Median Lower Limit	Median	Median Upper Limit
Initial Amount Offered	\$ 8,796	\$ 6,932	\$ 10,660	\$ 2,500	\$3,000	\$ 3,600
Gross Monthly Income (IET)	\$ 6,129	\$ 62	\$ 12,197	\$ 2,287	\$2,552	\$ 2,750
Net Monthly Income (IET)	\$ 1,651	\$ 1,445	\$ 1,858	\$ 257	\$ 652	\$ 1,199
Total Future Income (IET or AET)	\$ 8,006	\$ 6,243	\$ 9,769	\$ -	\$ -	\$ -
Net Assets (AET)	\$ 13,912	\$ 10,479	\$ 17,345	\$ 2,009	\$ 2,531	\$ 3,523
Liquid Assets	\$ 965	\$ 593	\$ 1,338	\$ 90	\$ 107	\$ 161
Accepted OIC Amount	\$16,171	\$ 13,392	\$ 18,951	\$ 5,000	\$5,233	\$ 6,297

Fee Waiver?

Category	Number	Percent	Margin (+/-)
Yes	42	10.3%	3.0%
No	364	89.7%	3.0%
Total	406		

Number of Family Members

	Mean	Lower Limit	Upper Limit
Family Members	2	2	3

Hardship, ETA, or Special Circumstances?

Category	Number	Percent	Margin (+/-)
Yes	21	5.1%	2.1%
No	392	94.9%	2.1%
Total	413		

TIPRA 20 Percent Payment Available?

Category	Number	Percent	Margin (+/-)
Yes	116	28.1%	4.3%
No	297	71.9%	4.3%
Total	413		

All margins and confidence intervals are expressed at the 95 percent level.

Appendix B – OIC Sample Results (stratified by income) ¹⁵

Where was offer worked?

Category	At or Below Poverty Level			Above Poverty Level and At or Below 250% of Poverty Level			Above 250% of Poverty Level		
	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)
Field	30	62.5%	13.7%	82	52.2%	7.8%	118	60.5%	6.9%
COIC	15	31.3%	13.1%	64	40.8%	7.7%	57	29.2%	6.4%
Appeals	3	6.3%	6.8%	11	7.0%	4.0%	20	10.3%	4.3%
Total	48			157			195		

Entity or Individual?

Category	At or Below Poverty Level			Above Poverty Level and At or Below 250% of Poverty Level			Above 250% of Poverty Level		
	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)
Individual*	45	93.8%	6.8%	152	96.8%	2.7%	187	96.9%	2.4%
Entity	3	6.3%	6.8%	5	3.2%	2.7%	6	3.1%	2.4%
Total	48			157			193		
*Includes TFRP									

Type of Offer

Category	At or Below Poverty Level			Above Poverty Level and At or Below 250% of Poverty Level			Above 250% of Poverty Level		
	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)
Cash	40	83.3%	10.5%	116	74.4%	6.9%	120	62.5%	6.8%
Deferred	8	16.7%	10.5%	40	25.6%	6.9%	72	37.5%	6.8%
Total	48			156			192		

¹⁵ Appendix B total case counts across all three strata are less than Appendix A total case counts because income information was not available to compute the strata for 14 cases. Totals may not add up to 100 percent due to rounding.

Source of Funding

Category	At or Below Poverty Level			Above Poverty Level and At or Below 250% of Poverty Level			Above 250% of Poverty Level		
	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)
Family/Friends	28	58.3%	13.9%	98	62.4%	7.6%	98	50.3%	7.0%
Commercial Loan	3	6.3%	6.8%	6	3.8%	3.0%	15	7.7%	3.7%
IRA/401K	1	2.1%	4.0%	3	1.9%	2.1%	5	2.6%	2.2%
Unsecured Credit	1	2.1%	4.0%	1	0.6%	1.2%	3	1.5%	1.7%
Property Sale	2	4.2%	5.7%	3	1.9%	2.1%	4	2.1%	2.0%
Current Income or Wages	11	22.9%	11.9%	43	27.4%	7.0%	66	33.8%	6.6%
Other	2	4.2%	5.7%	2	1.3%	1.8%	-	0.0%	0.0%
None	0	0.0%	0.0%	9	5.7%	3.6%	9	4.6%	2.9%
Total*	48			157			195		

*Total Sample Cases. Question allowed multiple responses.

Sample Characteristics

	At or Below Poverty Level			Above Poverty Level and At or Below 250% of Poverty Level			Above 250% of Poverty Level		
	Mean	Lower Limit	Upper Limit	Mean	Lower Limit	Upper Limit	Mean	Lower Limit	Upper Limit
Initial Amount Offered	\$ 9,284	\$ 422	\$ 18,147	\$ 4,155	\$ 3,190	\$ 5,120	\$ 12,521	\$ 9,456	\$ 15,590
Gross Monthly Income (IET)	\$ 542	\$ 390	\$ 693	\$ 1,996	\$ 1,865	\$ 2,126	\$ 10,877	\$(1,798)	\$ 23,553
Net Monthly Income (IET)	\$ 502	\$ 260	\$ 745	\$ 1,035	\$ 830	\$ 1,239	\$ 2,490	\$ 2,132	\$ 2,848
Total Future Income (IET or AET)	\$ 262	\$ (51)	\$ 576	\$ 1,899	\$ 1,001	\$ 2,798	\$ 14,849	\$ 11,535	\$ 18,163
Net Assets (AET)	\$ 20,096	\$ 5,212	\$ 34,981	\$ 5,647	\$ 3,851	\$ 7,443	\$ 19,336	\$ 13,453	\$ 25,219
Liquid Assets	\$ 213	\$ 123	\$ 303	\$ 471	\$ 332	\$ 610	\$ 1,322	\$ 703	\$ 1,942
Accepted OIC Amount	\$ 12,814	\$ 2,413	\$ 23,216	\$ 6,860	\$ 5,275	\$ 8,446	\$ 24,631	\$ 19,790	\$ 29,472

Fee Waiver?

Category	At or Below Poverty Level			Above Poverty Level and At or Below 250% of Poverty Level			Above 250% of Poverty Level		
	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)
Yes	17	35.4%	13.5%	17	10.8%	4.9%	7	3.7%	2.6%
No	31	64.6%	13.5%	140	89.2%	4.9%	184	96.3%	2.6%
Total	48			157			191		

Number of Family Members

	At or Below Poverty Level			Above Poverty Level and At or Below 250% of Poverty Level			Above 250% of Poverty Level		
	Mean	Lower Limit	Upper Limit	Mean	Lower Limit	Upper Limit	Mean	Lower Limit	Upper Limit
Family Members	2	2	2	2	2	2	2	2	2

Hardship, ETA, or Special Circumstances?

Category	At or Below Poverty Level			Above Poverty Level and At or Below 250% of Poverty Level			Above 250% of Poverty Level		
	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)
Yes	2	4.2%	5.7%	7	4.5%	3.2%	12	6.2%	3.4%
No	46	95.8%	5.7%	150	95.5%	3.2%	183	93.8%	3.4%
Total	48			157			195		

TIPRA 20 Percent Payment Available?

Category	At or Below Poverty Level			Above Poverty Level and At or Below 250% of Poverty Level			Above 250% of Poverty Level		
	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)	Number	Percent	Margin (+/-)
Yes	10	20.8%	11.5%	46	29.3%	7.1%	56	28.7%	6.4%
No	38	79.2%	11.5%	111	70.7%	7.1%	139	71.3%	6.4%
Total	48			157			195		

All margins and confidence intervals are expressed at the 95 percent level.

Appendix C – Confidence Intervals for Medians

Sample Characteristics

	At or Below Poverty Level			Above Poverty Level and At or Below 250% of Poverty Level			Above 250% of Poverty Level		
	Median	Lower Limit	Upper Limit	Median	Lower Limit	Upper Limit	Median	Lower Limit	Upper Limit
Initial Amount Offered	\$1,000	\$ 500	\$ 2,400	\$2,571	\$ 1,950	\$ 3,039	\$ 4,900	\$ 3,106	\$ 5,000
Gross Monthly Income (IET)	\$ 519	\$ 203	\$ 584	\$1,850	\$ 1,705	\$ 2,000	\$ 3,626	\$ 3,389	\$ 3,832
Net Monthly Income (IET)	\$ -	\$ -	\$ 23	\$ 73	\$ -	\$ 1,041	\$ 2,269	\$ 1,294	\$ 2,876
Total Future Income (IET or AET)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,264	\$ -	\$ 6,864
Net Assets (AET)	\$1,012	\$ 240	\$ 2,400	\$1,917	\$ 1,374	\$ 2,987	\$ 4,263	\$ 2,531	\$ 6,533
Liquid Assets	\$ 58	\$ -	\$ 149	\$ 100	\$ 50	\$ 195	\$ 148	\$ 98	\$ 222
Accepted OIC Amount	\$2,000	\$ 548	\$ 2,746	\$3,732	\$ 3,000	\$ 4,700	\$10,601	\$ 7,898	\$14,356
Family Members	1	1	2	1	1	2	2	1	2

All confidence intervals are expressed at the 95 percent level.